Agricultural Business Club at Iowa State University

Main Meeting Minutes August 29th, 2019

The regular meeting of the Iowa State University Agricultural Business Club was held August 29th, 2019 in Curtiss Hall President Riley Arthur called the meeting or order at 6:18 PM. There were 188 members present.

Officer Reports

- Secretary: Minutes of the April meeting were briefed by Emmi Taets. Approved by club members.
- Treasurer: Holly Cook announced the current balance available is \$55,271.78.
- o CALS Council: Thank you for coming to CALS Freshman/Transfer BBQ.
- o Reporters: Follow us on social media.
- Logistics: Hope you enjoyed the food.

Committee Reports:

- Ag Alliance: Sign up for the Mentorship program- details will be coming. Be signed up by September 5th. The Kick-Off Event will be October 7th.
- Publicity: A clothing order for polos will be sent out soon, if you are going on the Fall Industry Tour and don't have a polo get one ordered. A larger clothing order will come out after FIT.
- Sponsor Relations: The Golf Outing will be September 20th from 8:30 AM to around 3:15 PM. There will be a practice night on Monday the 16th at 5:30. The cost is \$25, and you can sign up starting Friday, August 30th in 174 Heady.

Guest Speaker: Tim Heiller, PIC- Pig Improvement Company

Tim Heiller joined us tonight from Pig Improvement Company, PIC. He spent 20 ½ years with Elanco and is now working in recruiting, training account managers along with various other duties with PIC. PIC is a global company that that sells genetic improvements for hogs. They focus on sow herd productivity, fast and efficient growth, robustness, and total carcass value. The genetics that go into their parent lines are landrace and large white breeds. Tim's tips for a successful internship are:

- 1. A summer in college is a terrible thing to waste
- 2. Be the hardest working intern ever.. just don't tell anyone
- 3. Learn from top performers.. it may not be your boss
- 4. Stay out of internal company controversy
- 5. Treat everyone with respect.. secretaries kill job candidates
- 6. If you want to get a full time offer, learn as much as you can vs act like you know everything

Meet the CALS Dean: Dr. Daniel Robison

Dr. Daniel Robison started with the College of Ag and Life Science as the Dean here at ISU last spring and has been with us for eight months. Some pieces of advice he shared with the club was to join clubs, but not just clubs within your major and college. Join different clubs you typically wouldn't be interested in. He stressed the importance of diversifying yourself. He also stated to be a person with a purpose. Your place at ISU isn't just to get a job or the best paying job, but to become the best person you can be. Take time to reconsider what you think you know. If you think you know something, think about it from a different perspective. Dr. Robison shared great pieces of advice. The last thing he shared was that there are people here on campus if you need anything. If you are struggling, don't be afraid to reach out.

Old Business:

The club once again are the winners of the AAEA Outstanding Club Award!

New Business:

- Club Sponsors: see attachment for updated F19-S20 sponsors
- Fall Industry Tour: This year we will be heading to the Omaha area from Thursday September 26th to the 28th. Companies we will be visiting are Corteva, Farm Credit Services of America, New Balance Commodities, and AGP. We will also be going to a rodeo. The cost is \$70. Sign up will be Wednesday September 4th in 174 Heady. You must pay in cash or check.
- New Member Orientation: Freshman and transfer students are invited to learn more about the club on Tuesday September 3rd at 5:30 PM. We will be serving a meal for you!
- o Mr. CALS Rep: Bret Schlicksup

Member of the Month: Zack Leist

Old Member of the Month: Matt Kinsman New Member of the Month: Emily Synder

Advisor Comments:

Dr. Deiter and Amy: You can be involved in this club as much as you want. Success takes teamwork. Keep involved in the club, keep coming back, say thank you.

Drawings:

Social Media Spotlight: Justin Wessell

Wheel of Fortune: Tate Boysen

Are you here?: Jack Eakin

President, Riley Arthur, adjourned the meeting at 7:38 PM.